

SALES ANALYSIS

Do you want to see at a glance the revenues per week from your product groups? The revenue per customer, per product, per quarter? The daily revenue from each of your products? And how about displaying your tables as charts in Excel? If so, you can rely on the powerful *Sales Analysis* module.



FOR WHOM?

For everyone seeking the functionality to produce detailed analyses and attractive presentations of the sales results.

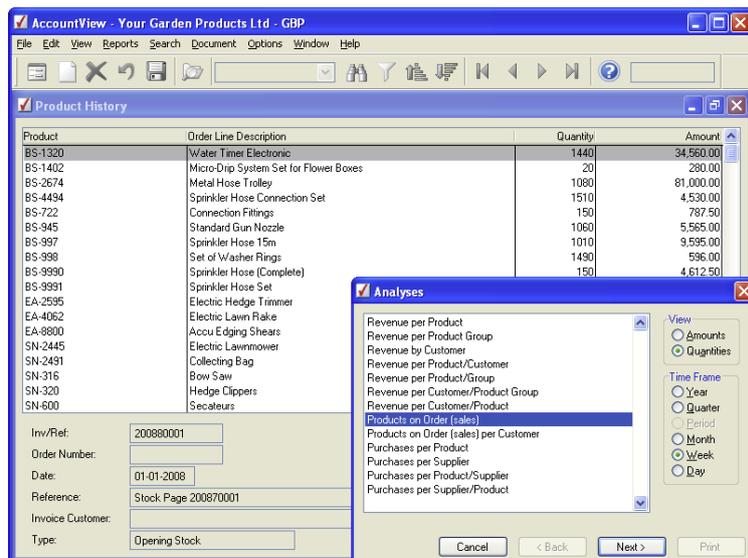
ADVANTAGES

■ Superb insight, because you have at your disposal detailed standard reports, clear crosstabs, flexible reporting periods and attractive presentations.

■ Good facilities for exporting to standard software such as Excel, to produce attractive presentations in chart form.

■ Superb insight into your sales, enabling you to reduce costs in your purchasing procedure and improve the planning of your sales process.

* Extension of the *Sales Order Processing I* module.



Do you want to analyse your revenue for a specific week, or display your revenue per product group or per product, per customer in chart form? With the *Sales Analysis* module, you can analyse your revenue and information on products, warehousing and prices in detail, either as clearly laid out crosstabs or attractive charts. You have superb insight into your sales!

CROSTAB

Make use of comprehensive crosstabs, in which the variables that you want to analyse are plotted horizontally and vertically. In the standard format, for example, the revenue from each product per period would be a long list; as a crosstab, they are presented on a single A4 sheet that reads like a graph.

EXPORTING TO EXCEL

Export crosstabs directly to Excel after you have analysed and prepared your information in AccountView. For example, you can use the functionality and graphical presentation facilities of Excel to make your own analyses, perform additional processing of tables and compose three-dimensional charts.